

Ecosmob expands channel partner program **Invites global partners to join hands**



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How the Right VoIP
Phone System Reduces
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Industry Update

Using Microsoft Teams
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Brain Pick

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Spotlight

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NEWS LETTER

ISSUE:7



Improve Customer Management with VoIP and CRM Integration

CRM (Customer Relationship Management) software is a set of applications and tools that help manage processes associated with custom data and interactions, sales automation, lead tracking, marketing automation, etc. Because there were no automated or computerized means of getting customer data on analog phone systems, the transcribed data from phone systems and the data from CRM software existed in two separate silos [Read more](#)



How the Right VoIP Phone System Reduces IT Involvement?

The days of legacy phone systems are behind us. There were several problems associated with them that made business use almost impossible. The long wait times to get connected were a problem for sales and customer service teams. The old phone systems were also very costly and time-consuming to set up and maintain compared to modern VoIP business solutions. There needed to be a separate team to take care of them as the IT team did not have the time or the necessary expertise to work on issues related to [Read more](#)



Using Microsoft Teams as an ecosystem for Business success

Microsoft Groups might have begun as only a collaboration platform; nevertheless, it has been long since handed the purpose of being far more than that. Groups have tremendous potential to be an all-in-one productiveness system for corporations, working by a single window through which a good portion of the enterprise's numerous operations and processes may be accessed and managed. The important thing to unlocking this invaluable potential [Read more](#)



Applying Automation to DevOps

Automation is the ultimate need for DevOps practice, and 'Automate everything' is the fundamental principle of DevOps. In DevOps, automation starts from the code generation on the developer's machine until the code is pushed to the code and even after that to monitor the application and system in production. Automating infrastructure setup and configurations and software deployment is the key highlight of DevOps practice. DevOps practice relies heavily on [Read more](#)



| What our Customer say?



It's frequently very difficult to manage projects with outsourced teams in different countries and time zones. Ecosmob took the pain out of this process and they were very professional and organized in their approach to all aspects of the engagement.

Wayne Powell,
Logimeter



Ecosmob is knowledgeable and get's it. With the understanding of the business case and go the extra mile.

Nick Aldewereld,
Nima Connect B.V.

Industry's leading publications abuzz with Ecosmob

Ecosmob expands channel partner program; invites global partners to join hands

Ecosmob Technologies announced a slew of measures to expand its channel partner program and offer its software development services across the globe. The company is witnessing a strong demand for high-quality custom software development and IT **staff augmentation** services. The company looks forward to widening its partner base with global channel partners, marking its presence worldwide.

Ecosmob's channel partner program is flexible and designed to foster collaboration with diverse partners as per their desire. The options to associate with Ecosmob comprise—Business, Referral, and Sales partners. A one-of-its-kind opportunity to join hands with a high-growth company and get rewarded awaits the right [Read more](#)



Why Technological Trends in VoIP Services are a Game Changer for Businesses?

VoIP is a program that enables you to make low-cost or free phone calls over the internet. VoIP has already been shown to be a booming industry. It alters the playing field for both people and businesses. When making or receiving phone calls, using VoIP is a wise decision for individuals. Let's say you still use a dated mobile device or plan. In this situation, switching to VoIP can enable you to lower your monthly spending. You can also make use of new services that simplify phone calls thanks to it.

The first main reason **VoIP is a game-changer** is that it offers more convenience than traditional phones. You can make calls from almost any device with most VoIP phone plans. This includes computers, smartphones, tablets, etc. You no longer need to rely solely on your cell phone if you need to make a call while on vacation or out of town.



Ecosmob Technologies heralds a new age of communication. We build smart IT solutions that are high-end and help businesses grow their customer base. Our machine learning solutions empower AI to mimic the way your customers interact with your business.

VoIP, of course, is our forte.

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